

TAI 2019 OPERATING BUDGET (060618)

TAI 2019 Rev/Exp (No Conv)

	Planned	Actual	Variance	Var %
Income				
Percent of Year Expired:				
400 - General Membership Revenue				
410 - Members Per Capita				
410.1 - Eastern	30,000.00			0.00%
410.2 - Central	20,000.00			0.00%
410.3 - Western	20,000.00			0.00%
420 - Chapter Donations				
420.1 - Eastern	0.00			
420.2 - Central	0.00			
420.3 - Western	0.00			
430 - Life Memberships				
430.1 - Operating Revenue (20%)	1,500.00			0.00%
430.2 - Retained Revenue (perpetuity)	6,000.00			0.00%
General Membership Revenue	\$77,500.00	\$0.00	\$ 77,500.00	0.00%
440 - Fund Raising Revenue				
441 - Contributions/Donations/Gifts/Honorarium				
441.1 - <i>Restricted</i>	0.00			
441.2 - <i>Unrestricted</i>	0.00			
441.3 - In-Kind Gifts/Services	30,000.00			0.00%
441.4 - Donation from Board of Directors	0.00			
442 - Fund Raising Activities	50,000.00			0.00%
443 - Royalties/Commissions	10,000.00			0.00%
444 - Licensing Fees	0.00			
445 - Merchandise Sales	5,000.00			0.00%
445.001 - Refunds (<i>Not used-see 781.5</i>)	0.00			
446 - Interest (& Dividends)	2,500.00			0.00%
447 - Grants	0.00			
448 Misc	0.00			
Fund Raising Revenue	\$97,500.00	\$0.00	\$ 97,500.00	0.00%
490 - Deficit Offset Allocation	125,000.00			
498 - Refunds (non-convention related)				
Total Income	300,000.00	0.00	175,000.00	0.00
Expenses				
700 - General Operating Expenses				
705 - In-Kind Gifts/Services Utilization				
705.1 - Travel	30,000.00			0.00%
705.2 - Unrestricted	0.00			
731 - Moving and Storage	2,508.00			0.00%

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732 - Memorials	0.00			
734 - Bank Charges (Non Convention)*	1,500.00			0.00%
735 - Public Relations				
735.1 - Website (Hosting & Maint)	15,000.00			0.00%
735.2 - Member Directory	0.00			
735.3 - Misc Other	500.00			0.00%
736 - Insurance				
736.1 - Gen'l Liability (Bus Owners Policy)	2,500.00			0.00%
736.2 - Director's & Officers	850.00			0.00%
736.3 - Criminal Liability Bond	700.00			0.00%
736.4 - Workmens Compensation	608.00			0.00%
737 - Annual Report (Nat'l Newsletter)*				
737.1 - Newsletter	4,000.00			0.00%
737.2 - Other	0.00			
738 - Consulting Services	0.00			
739 - Auditors / Accountants	12,000.00			0.00%
739.1 Bookkeeping	3,000.00			0.00%
740 - Legal (Baker & Botts, Hogan, et al)				
740.1 - Trademarks/Patents (B&B)	7,500.00			0.00%
740.2 - Civil Action (Hogan)	2,500.00			0.00%
740.3 - Contracts, MOAs/MOUs (B&B)	1,000.00			0.00%
740.4 - National Legal Counsel/Advisor	0.00			
741 - Licenses & Permits (incl Reg Agent Fee)				
741.1 - Registered Agent (CT Corp)	375.00			0.00%
741.2 - Ann Business Registration	300.00			0.00%
741.3 - Charitable Solicitation License	325.00			0.00%
741.4 - Bi-Annual DC Certification Renewal	0.00			
743 - IRS - Taxes*	0.00			
744 - Election/Survey Management Svcs*	4,000.00			0.00%
747 - Equipment Rental & Maintenance	200.00			0.00%
749 - Board of Directors Meetings	250.00			0.00%
755 - Postage				
755.1 - General Postage	250.00			0.00%
755.2 - Postage - Other	0.00			
760 - Printing				
760 - Printing - Other	250.00			0.00%
775 - Shipping	250.00			0.00%
776 - Equipment & Supplies	0.00			
780 - Telephone Conferencing*				
780.3 Go to Meeting	1,500.00			0.00%
781 - Merchandise Expenses				
781.1 - Purchases	2,000.00			0.00%
781.2 - Supplies	500.00			0.00%
781.3 - Shipping	500.00			0.00%
781.4 - Marketing/Web Services	1,250.00			0.00%
781.5 - Refunds	250.00			0.00%

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781.6 - Taxes/Fees	500.00			0.00%
782 - Creditability Reporting (D&B)	2,000.00			0.00%
General Operating Expenses	\$98,866.00	\$0.00	\$ 98,866.00	0.00%

762 - National Office Expenses

762.1.1 - Exec Director (Salary)	0.00			
762.1.2 - Hotel / Travel	0.00			
762.2.1 - Admin Director (Salary/Taxes)	25,198.55			0.00%
762.2.1.1 - Hotel / Travel	0.00			
762.2.1.2 - Misc Expenses	250.00			0.00%
762.2.1.3 - FITW	3,630.44			0.00%
762.2.1.4 - SS/Medicare	2,524.81			0.00%
762.2.1.5 - State Income Tax	1,650.20			0.00%
762.3.1 Payroll Costs				
762.3.1.1 - Employee Payroll Tx				
762.3.1.2 - Employer Payroll Tx				
762.3.1.3 - Payroll Provider Svc	1,100.00			0.00%
762.3.1.4 - Employee Health Insur	10,000.00			0.00%
762.4.1 - Utilities	0.00			
762.5.1 - Real Estate Taxes	0.00			
762.6.1 - Postage & Copying*	1,500.00			0.00%
762.7.1 - Post Office Box	200.00			
762.8.1 - Rent	12,600.00			0.00%
762.9.1 - Equipment	3,000.00			0.00%
762.9.2 - Supplies	2,150.00			0.00%
762.10.1 - Telephones (Landline/Fax)	1,700.00			0.00%
762.10.2 - Wireless Phones	800.00			0.00%
762.11.1 - Admin Support (Salary/Taxes)	15,626.71			0.00%
762.11.1.1 - Hotel / Travel	0.00			
762.11.1.2 - Misc Expenses	250.00			0.00%
762.11.1.3 - FITW	2,251.39			0.00%
762.11.1.4 - SS/Medicare	1,565.74			0.00%
762.11.1.5 - State Income Tax	1,023.36			0.00%
762.11.2 - Strategic Planning	0.00			
National Office Expenses	\$87,021.20	\$0.00	\$ 87,021.20	0.00%

763 - National Officer Expenses

President

763.1.1 - Hotel / Travel	300.00			0.00%
763.1.2 - Parking	0.00			
763.1.3 - Assistant	0.00			

1st Vice-President

763.2.1 - Hotel / Travel	300.00			0.00%
763.2.2 - Misc Expenses	90.00			
763.2.3 - Assistant	0.00			

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2nd Vice-President				
763.11.1 · Hotel / Travel	300.00			0.00%
763.11.2 · Misc Expenses	0.00			
763.11.3 · Assistant	0.00			
Immediate Past President				
763.3.1 · Hotel / Travel	0.00			
763.3.2 · Misc Expenses	0.00			
Executive Recording Secretary				
763.4.1 · Hotel / Travel	300.00			0.00%
763.4.2 · Misc Expenses	0.00			
763.4.2 - Equipment and Supplies	300.00			0.00%
Treasurer				
763.5.1 · Hotel / Travel	300.00			0.00%
763.5.2 · Misc Expenses	0.00			
763.5.3 - Equipment and Supplies	300.00			0.00%
Financial Secretary				
763.6.1 · Hotel / Travel	300.00			0.00%
763.6.2 · Membership Card Production	0.00			
763.6.3 · Printing & Postage	0.00			
763.6.4 · Misc Expenses	0.00			
763.6.5 - Equipment and Supplies	300.00			0.00%
General Corresponding Secretary				
763.7.1 · Hotel / Travel	0.00			
763.7.2 · Misc Expenses	0.00			
National Public Relations Officer				
763.8.1 · Hotel / Travel	300.00			0.00%
763.8.2 · Misc Expenses	75.00			0.00%
National Parliamentarian				
763.9.1 · Hotel / Travel	300.00			0.00%
763.9.2 · Misc Expenses	0.00			
National Historian				
763.10.1 · Hotel / Travel	300.00			0.00%
763.10.2 · Misc Expenses	75.00			
National Officer Expenses	\$3,840.00	\$0.00	\$ 3,840.00	0.00%
764 · National Committee Expenses				
Awards Committee				
764.1.1 · Meeting Costs	0.00			
764.1.2 · Misc Expenses	1,450.00			0.00%
ByLaws Committee				
764.2.1 · Meeting Costs	0.00			
764.2.2 · Misc Expenses	50.00			0.00%
Development Committee				

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	Planned	Actual	Variance	Var %
764.3.1 · Meeting Costs				
764.3.2 · Program Costs	0.00			
764.3.3 · Misc Expenses	50.00			0.00%
Heritage Committee				
764.4.1 · Meeting Costs	0.00			
764.4.2 · Misc Expenses	50.00			0.00%
Finance Committee				
764.5.1 · Misc Expenses	50.00			0.00%
Research Committee				
764.6.1 · Hotel / Travel	0.00			
764.6.2 · Misc Expenses	50.00			0.00%
Membership Committee				
764.7.1 · Printing / Copying / Postage	100.00			0.00%
764.7.2 · Life Membership Kit	150.00			0.00%
764.7.3 · Marketing Costs	100.00			0.00%
764.7.4 · Misc Expense	1,250.00			0.00%
764.7.5 · Honorary Membership	175.00			0.00%
Youth Committee				
764.8.1 · Hotel / Travel	0.00			
764.8.2 · Program Costs	50.00			0.00%
764.8.3 · Misc Expenses	0.00			
764.8.4 · Background Checks	2,500.00			0.00%
Youth Program Seminars/Camps				
764.8.5 Central Region	15,000.00			0.00%
764.8.5.1 Central Region Travel	0.00			
764.8.6 Eastern Region	15,000.00			0.00%
764.8.6.1 Eastern Region Travel	0.00			
764.8.7 Western Region	15,000.00			0.00%
764.8.7.1 Western Region Travel	0.00			
AFJROTC TA Awards Program				
764.8.8 · Program Costs	2,500.00			0.00%
764.8.9· Travel & Hotel (Cadets)	2,000.00			0.00%
National Youth Program				
764.8.10 National Youth Activities	0.00			
764.8.11 - Travel/Lodging	0.00			
764.8.12 - Misc. Expenses	0.00			
Fundraising Committee				
764.9.1 · Meeting Costs	0.00			
764.9.2 · Misc Expenses	50,000.00			0.00%
National Committee Expenses	\$105,525.00	\$0.00	\$ 105,525.00	0.00%
765 · Regional Program Expenses				
Central Region				
765.1.1 · President				
765.1.1.1 · Hotel / Travel	300.00			0.00%
765.1.1.2 · Postage / Shipping	25.00			0.00%
765.1.1.3 · Printing / Copying	25.00			0.00%

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	Planned	Actual	Variance	Var %
765.1.1.4 · Supplies	25.00			0.00%
765.1.1.5 · Telecommunications	25.00			0.00%
765.1.1.6 · Regional Conference	250.00			0.00%
765.1.1.7 · Committee Awards	75.00			0.00%
765.1.2 · Region Rep (1)				
765.1.2.1 · Hotel / Travel	300.00			0.00%
765.1.3 · Region Rep (2)				
765.1.3.1 · Hotel / Travel	300.00			0.00%
765.1.4 · Region Rep (3)				
765.1.4.1 · Hotel / Travel	300.00			0.00%
765.1.5 · Region Rep (4)				
765.1.5.1 · Hotel / Travel	300.00			0.00%
Eastern Region				
766.1.1 · President				
766.1.1.1 · Hotel / Travel	300.00			0.00%
766.1.1.2 · Postage / Shipping	25.00			0.00%
766.1.1.3 · Printing / Copying	25.00			0.00%
766.1.1.4 · Supplies	25.00			0.00%
766.1.1.5 · Telecommunications	25.00			0.00%
766.1.1.6 · Regional Conference	250.00			0.00%
766.1.1.7 · Committee Awards	75.00			0.00%
766.1.2 · Region Rep (1)				
766.1.2.1 · Hotel / Travel	300.00			0.00%
766.1.3 · Region Rep (2)				
766.1.3.1 · Hotel / Travel	300.00			0.00%
766.1.4 · Region Rep (3)				
766.1.4.1 · Hotel / Travel	300.00			0.00%
766.1.5 · Region Rep (4)				
766.1.5.1 · Hotel / Travel	300.00			0.00%
Western Region				
767.1.1 · President				
767.1.1.1 · Hotel / Travel	300.00			0.00%
767.1.1.2 · Postage / Shipping	25.00			0.00%
767.1.1.3 · Printing / Copying	25.00			0.00%
767.1.1.4 · Supplies	25.00			0.00%
767.1.1.5 · Telecommunications	25.00			0.00%
767.1.1.6 · Regional Conference	250.00			0.00%
767.1.1.7 · Committee Awards	75.00			0.00%
767.1.2 · Region Rep (1)				
767.1.2.1 · Hotel / Travel	300.00			0.00%
767.1.3 · Region Rep (2)				
767.1.3.1 · Hotel / Travel	300.00			0.00%
767.1.4 · Region Rep (3)				
767.1.4.1 · Hotel / Travel	300.00			0.00%
767.1.5 · Region Rep (4)				
767.1.5.1 · Hotel / Travel	300.00			0.00%

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	Planned	Actual	Variance	Var %
Regional Program Expenses	\$5,775.00	\$0.00	\$ 5,775.00	0.00%
Un-categorized Expenses				
Total Revenue (income)	300,000.00	0.00		0.00%
Total Expenses (costs)	301,027.20	0.00	301,027.20	0.00%
Total (Est. & Actual) Revenue less Costs	-1,027.20	0.00	\$ (1,027.20)	0.00%